

MD ANALYSIS

CA 1 December Analysis

GAT Constitutional Area 1 Leader: Open

July 2020 to December 2021 (6 months) Results

CA 1	2018-2019	2019-2020	2020-2021	2021-2022
New Clubs	22	20	74	33
Charter Members	912	839	2259	1075
New Members	11447	11740	8778	13801
Drops	19324	18852	17459	17594
Net Growth	-5155	-4592	-4966	-710

December (Only Results)

CA 1	Dec-19	Dec-20	Dec-21
New Clubs	4	27	8
Charter Members	124	707	203
New Members	1494	1771	1850
Drops	5563	5131	4872
Net Growth	-3738	-2407	-2620

Statement for 2nd Quarter Results(previous 3 years)

CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
New Clubs	14	51	17
Charter Members	419	1419	493
New Members	5887	4825	6781
Drops	10830	9945	9733
Net Growth	-3873	-3126	-1716

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022
2	Texas	New Clubs	0	2	7	4
		Charter Members	0	130	178	135
		New Members	0	1333	906	1518
		Drops	0	2046	1719	1751
		Net Growth	0	-445	-525	148
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	1	4	0
		New Members	0	136	99	137
		Drops	0	228	297	182
		Net Growth	0	-29	-184	-26
8	Louisiana	New Clubs	0	0	1	0
		Charter Members	0	1	17	4
		New Members	0	137	96	98
		Drops	0	225	229	213
		Net Growth	0	-76	-108	-82
16	New Jersey	New Clubs	0	0	0	0
		Charter Members	6	0	0	0
		New Members	147	0	0	0
		Drops	278	0	0	0
		Net Growth	-77	0	0	0
20	Bermuda New York	New Clubs	0	0	0	0
		Charter Members	37	0	0	0
		New Members	573	0	0	0
		Drops	836	0	0	0
		Net Growth	-107	0	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	202	0	0	0
		Drops	325	0	0	0
		Net Growth	-90	0	0	0
23	Connecticut	New Clubs	0	0	0	0
		Charter Members	14	0	0	0
		New Members	139	0	0	0
		Drops	322	0	0	0
		Net Growth	-163	0	0	0
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	252	0	0	0
		Drops	420	0	0	0
		Net Growth	-146	0	0	0
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	62	0	0	0
		Drops	89	0	0	0
		Net Growth	-16	0	0	0
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	27	0	0	0
		Drops	34	0	0	0
		Net Growth	-4	0	0	0

			2018-2019	2019-2020	2020-2021	2021-2022
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	45	0	0	0
		Drops	51	0	0	0
		Net Growth	5	0	0	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	58	0	0	0
		Drops	104	0	0	0
		Net Growth	-33	0	0	0
Total		New Clubs	0	2	8	4
		Charter Members	64	132	199	139
		New Members	1505	1606	1101	1753
		Drops	2459	2499	2245	2146
		Net Growth	-631	-550	-817	40

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
2	Texas	New Clubs	0	1	1
		Charter Members	1	25	26
		New Members	168	171	208
		Drops	591	546	363
		Net Growth	-414	-338	-115
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	9	20	18
		Drops	53	78	39
		Net Growth	-42	-54	-20
8	Louisiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	19	25	15
		Drops	79	86	66
		Net Growth	-56	-59	-49
Total		New Clubs	0	1	1
		Charter Members	1	25	26
		New Members	196	216	241
		Drops	723	710	468
		Net Growth	-512	-451	-184

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
2	Texas	New Clubs	1	3	1
		Charter Members	43	73	48
		New Members	659	511	740
		Drops	1182	971	804
		Net Growth	-420	-347	49
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	79	54	74
		Drops	120	140	99
		Net Growth	-38	-78	-21
8	Louisiana	New Clubs	0	1	0
		Charter Members	0	17	4
		New Members	66	54	43
		Drops	128	141	130
		Net Growth	-58	-68	-56
Total		New Clubs	1	4	1
		Charter Members	43	90	52
		New Members	804	619	857
		Drops	1430	1252	1033
		Net Growth	-516	-493	-28

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022
4	California	New Clubs	0	4	12	5
		Charter Members	0	128	447	261
		New Members	0	1201	792	1514
		Drops	0	1538	1594	1381
		Net Growth	0	-59	-228	596
13	Ohio	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	325	0	0	0
		Drops	556	0	0	0
		Net Growth	-184	0	0	0
14	Pennsylvania	New Clubs	1	0	0	0
		Charter Members	23	0	0	0
		New Members	534	0	0	0
		Drops	1066	0	0	0
		Net Growth	-438	0	0	0
21	Arizona	New Clubs	0	0	3	0
		Charter Members	0	8	99	0
		New Members	0	177	133	0
		Drops	0	250	272	0
		Net Growth	0	-34	11	0
24	Virginia	New Clubs	0	0	0	0
		Charter Members	9	0	0	0
		New Members	216	0	0	0
		Drops	385	0	0	0
		Net Growth	-132	0	0	0
29	West Virginia	New Clubs	1	0	0	0
		Charter Members	21	0	0	0
		New Members	120	0	0	0
		Drops	179	0	0	0
		Net Growth	-14	0	0	0
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	155
		Drops	0	0	0	227
		Net Growth	0	0	0	-40
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	0	48	30	0
		Drops	0	50	49	0
		Net Growth	0	15	-16	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	2
		Charter Members	0	0	0	38
		New Members	0	0	0	125
		Drops	0	0	0	115
		Net Growth	0	0	0	69
50	Hawaii	New Clubs	0	0	0	1
		Charter Members	0	3	2	26
		New Members	0	63	90	94
		Drops	0	98	88	114
		Net Growth	0	-18	25	17

			2018-2019	2019-2020	2020-2021	2021-2022
46	California Nevada	New Clubs	0	0	1	0
		Charter Members	0	0	41	0
		New Members	0	57	45	0
		Drops	0	109	100	0
		Net Growth	0	-48	-7	0
Total	New Clubs	2	4	16	8	
	Charter Members	56	140	589	325	
	New Members	1195	1546	1090	1888	
	Drops	2186	2045	2103	1837	
	Net Growth	-768	-144	-215	642	

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
4	California	New Clubs	4	4	1
		Charter Members	90	108	27
		New Members	164	117	157
		Drops	551	389	352
		Net Growth	-273	-146	-143
21	Arizona	New Clubs	0	2	0
		Charter Members	5	56	0
		New Members	29	9	0
		Drops	119	120	0
		Net Growth	-74	-52	0
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	24
		Drops	0	0	36
		Net Growth	0	0	-10
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	5	5	0
		Drops	3	15	0
		Net Growth	4	-10	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	1
		Charter Members	0	0	15
		New Members	0	0	13
		Drops	0	0	13
		Net Growth	0	0	16
50	Hawaii	New Clubs	0	0	0
		Charter Members	0	1	2
		New Members	9	24	21
		Drops	35	17	28
		Net Growth	-25	18	-4
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	14	0
		New Members	2	8	0
		Drops	31	21	0
		Net Growth	-29	5	0
Total		New Clubs	4	6	2
		Charter Members	95	179	44
		New Members	209	163	215
		Drops	739	562	429
		Net Growth	-397	-185	-141

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
4	California	New Clubs	4	8	1
		Charter Members	93	238	51
		New Members	555	402	604
		Drops	866	773	678
		Net Growth	-159	-89	33
21	Arizona	New Clubs	0	2	0
		Charter Members	5	57	0
		New Members	80	52	0
		Drops	159	159	0
		Net Growth	-54	-32	0
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	77
		Drops	0	0	106
		Net Growth	0	0	-16
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	31	15	0
		Drops	17	26	0
		Net Growth	22	-11	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	2
		Charter Members	0	0	37
		New Members	0	0	72
		Drops	0	0	35
		Net Growth	0	0	79
50	Hawaii	New Clubs	0	0	1
		Charter Members	0	1	26
		New Members	20	57	51
		Drops	51	54	68
		Net Growth	-28	17	14
46	California Nevada	New Clubs	0	1	0
		Charter Members	0	41	0
		New Members	27	20	0
		Drops	82	39	0
		Net Growth	-53	27	0
Total		New Clubs	4	11	4
		Charter Members	99	337	114
		New Members	713	546	804
		Drops	1175	1051	887
		Net Growth	-272	-88	110

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022
1	Illinois	New Clubs	0	0	0	0
		Charter Members	14	0	0	0
		New Members	515	0	0	0
		Drops	802	0	0	0
		Net Growth	-187	0	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	2	0
		Charter Members	0	4	45	4
		New Members	0	253	180	182
		Drops	0	368	318	208
		Net Growth	0	-79	-63	-5
5M	Manitoba Minnesota Ontario	New Clubs	0	3	7	1
		Charter Members	0	72	227	31
		New Members	0	703	495	753
		Drops	0	1036	1176	795
		Net Growth	0	-183	-359	64
11	Michigan	New Clubs	0	0	0	0
		Charter Members	7	0	0	0
		New Members	384	0	0	0
		Drops	613	0	0	0
		Net Growth	-174	0	0	0
25	Indiana	New Clubs	0	0	0	0
		Charter Members	4	0	0	0
		New Members	289	0	0	0
		Drops	541	0	0	0
		Net Growth	-204	0	0	0
43	Kentucky	New Clubs	1	0	0	0
		Charter Members	21	0	0	0
		New Members	155	0	0	0
		Drops	353	0	0	0
		Net Growth	-163	0	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	50	0	0	0
		Drops	90	0	0	0
		Net Growth	-33	0	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	0	106	0	0
		Drops	0	193	0	0
		Net Growth	0	-68	0	0
Total		New Clubs	1	3	9	1
		Charter Members	46	77	272	35
		New Members	1393	1062	675	935
		Drops	2399	1597	1494	1003
		Net Growth	-761	-330	-422	59

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	24	28	15
		Drops	96	41	44
		Net Growth	-67	-12	-28
5M	Manitoba Minnesota Ontario	New Clubs	0	2	0
		Charter Members	1	39	6
		New Members	94	78	107
		Drops	216	285	199
		Net Growth	-114	-155	-76
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	14	0	0
		Drops	16	0	0
		Net Growth	2	0	0
Total		New Clubs	0	2	0
		Charter Members	3	39	6
		New Members	132	106	122
		Drops	328	326	243
		Net Growth	-179	-167	-104

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	4	1	1
		New Members	150	122	89
		Drops	215	164	132
		Net Growth	-47	-36	-29
5M	Manitoba Minnesota Ontario	New Clubs	2	5	1
		Charter Members	46	162	28
		New Members	367	262	386
		Drops	587	712	440
		Net Growth	-146	-251	2
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	68	0	0
		Drops	100	0	0
		Net Growth	-19	0	0
Total		New Clubs	2	5	1
		Charter Members	51	163	29
		New Members	585	384	475
		Drops	902	876	572
		Net Growth	-212	-287	-27

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	121	0	0	0
		Drops	251	0	0	0
		Net Growth	-110	0	0	0
5M	Manitoba Minnesota Ontario	New Clubs	1	0	0	0
		Charter Members	41	0	0	0
		New Members	522	0	0	0
		Drops	880	0	0	0
		Net Growth	-227	0	0	0
9	Iowa	New Clubs	1	0	0	0
		Charter Members	38	0	0	0
		New Members	255	0	0	0
		Drops	483	0	0	0
		Net Growth	-136	0	0	0
14	Pennsylvania	New Clubs	0	1	8	2
		Charter Members	0	49	240	49
		New Members	0	506	427	667
		Drops	0	829	909	872
		Net Growth	0	-202	-192	-44
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	11	2	4
		New Members	0	216	169	236
		Drops	0	412	355	392
		Net Growth	0	-155	-145	-105
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	4	0	0	0
		New Members	572	0	0	0
		Drops	854	0	0	0
		Net Growth	-204	0	0	0
29	West Virginia	New Clubs	0	0	1	0
		Charter Members	0	0	30	1
		New Members	0	128	128	103
		Drops	0	290	162	243
		Net Growth	0	-139	22	-132
Total		New Clubs	2	1	9	2
		Charter Members	86	60	272	54
		New Members	1470	850	724	1006
		Drops	2468	1531	1426	1507
		Net Growth	-677	-496	-315	-281

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
14	Pennsylvania	New Clubs	0	2	0
		Charter Members	0	49	1
		New Members	39	72	99
		Drops	246	354	285
		Net Growth	-201	-227	-179
24	Virginia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	18	29	29
		Drops	109	60	49
		Net Growth	-89	-27	-15
29	West Virginia	New Clubs	0	1	0
		Charter Members	0	29	0
		New Members	15	20	27
		Drops	103	52	114
		Net Growth	-78	6	-85
Total		New Clubs	0	3	0
		Charter Members	0	78	1
		New Members	72	121	155
		Drops	458	466	448
		Net Growth	-368	-248	-279

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
14	Pennsylvania	New Clubs	0	5	0
		Charter Members	0	113	1
		New Members	247	225	331
		Drops	495	586	528
		Net Growth	-209	-229	-174
24	Virginia	New Clubs	0	0	0
		Charter Members	0	1	2
		New Members	103	103	100
		Drops	257	173	167
		Net Growth	-143	-54	-52
29	West Virginia	New Clubs	0	1	0
		Charter Members	0	29	0
		New Members	54	59	49
		Drops	175	94	171
		Net Growth	-107	8	-119
Total		New Clubs	0	6	0
		Charter Members	0	143	3
		New Members	404	387	480
		Drops	927	853	866
		Net Growth	-459	-275	-345

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022
1	Illinois	New Clubs	0	1	5	1
		Charter Members	0	28	119	23
		New Members	0	470	293	515
		Drops	0	711	780	750
		Net Growth	0	-153	-312	-114
12	Tennessee	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	183	0	0	0
		Drops	395	0	0	0
		Net Growth	-184	0	0	0
18	Georgia	New Clubs	0	0	0	0
		Charter Members	4	0	0	0
		New Members	175	0	0	0
		Drops	311	0	0	0
		Net Growth	-115	0	0	0
27	Wisconsin	New Clubs	0	0	2	1
		Charter Members	0	5	55	14
		New Members	0	644	516	729
		Drops	0	810	812	707
		Net Growth	0	-112	-192	116
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	9	0	0	0
		New Members	63	0	0	0
		Drops	130	0	0	0
		Net Growth	-27	0	0	0
31	North Carolina	New Clubs	0	0	0	0
		Charter Members	4	0	0	0
		New Members	200	0	0	0
		Drops	356	0	0	0
		Net Growth	-108	0	0	0
32	South Carolina	New Clubs	2	0	0	0
		Charter Members	57	0	0	0
		New Members	115	0	0	0
		Drops	210	0	0	0
		Net Growth	-25	0	0	0
34	Alabama	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	160	0	0	0
		Drops	173	0	0	0
		Net Growth	-5	0	0	0
35	Aruba Bahamas Florida	New Clubs	1	0	0	0
		Charter Members	55	0	0	0
		New Members	282	0	0	0
		Drops	488	0	0	0
		Net Growth	-47	0	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	182	0	0	0
		Drops	257	0	0	0
		Net Growth	-61	0	0	0

			2018-2019	2019-2020	2020-2021	2021-2022
60	Various	New Clubs	1	0	0	0
		Charter Members	33	0	0	0
		New Members	79	0	0	0
		Drops	192	0	0	0
		Net Growth	-36	0	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	60	28	100
		Drops	0	68	51	68
		Net Growth	0	-2	-20	40
Total	New Clubs	4	1	7	2	
	Charter Members	165	33	174	37	
	New Members	1439	1174	837	1344	
	Drops	2512	1589	1643	1525	
	Net Growth	-608	-267	-524	42	

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
1	Illinois	New Clubs	0	4	1
		Charter Members	4	91	22
		New Members	50	59	79
		Drops	177	250	246
		Net Growth	-117	-84	-138
27	Wisconsin	New Clubs	0	1	0
		Charter Members	1	20	1
		New Members	83	84	60
		Drops	120	201	143
		Net Growth	-32	-95	-73
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	5	4	10
		Drops	5	6	19
		Net Growth	1	-2	-9
Total		New Clubs	0	5	1
		Charter Members	5	111	23
		New Members	138	147	149
		Drops	302	457	408
		Net Growth	-148	-181	-220

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
1	Illinois	New Clubs	1	5	1
		Charter Members	25	116	22
		New Members	215	152	235
		Drops	407	507	450
		Net Growth	-138	-215	-165
27	Wisconsin	New Clubs	0	2	0
		Charter Members	1	54	5
		New Members	318	234	311
		Drops	409	427	395
		Net Growth	-73	-129	-33
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	27	11	30
		Drops	39	19	34
		Net Growth	-9	-8	-2
Total		New Clubs	1	7	1
		Charter Members	26	170	27
		New Members	560	397	576
		Drops	855	953	879
		Net Growth	-220	-352	-200

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022
2	Texas	New Clubs	6	0	0	0
		Charter Members	209	0	0	0
		New Members	1298	0	0	0
		Drops	1968	0	0	0
		Net Growth	-311	0	0	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	147	0	0	0
		Drops	232	0	0	0
		Net Growth	-70	0	0	0
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	114	0	0	0
		Drops	239	0	0	0
		Net Growth	-108	0	0	0
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	23	0	0	0
		New Members	154	0	0	0
		Drops	212	0	0	0
		Net Growth	-12	0	0	0
16	New Jersey	New Clubs	0	0	1	1
		Charter Members	0	4	32	23
		New Members	0	136	132	164
		Drops	0	255	223	234
		Net Growth	0	-83	-11	-31
20	Bermuda New York	New Clubs	0	2	5	3
		Charter Members	0	72	124	89
		New Members	0	555	385	639
		Drops	0	934	752	763
		Net Growth	0	-237	-180	39
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	1
		Charter Members	0	16	27	21
		New Members	0	208	133	283
		Drops	0	410	336	358
		Net Growth	0	-146	-148	-24
26	Missouri	New Clubs	0	0	0	0
		Charter Members	10	0	0	0
		New Members	271	0	0	0
		Drops	574	0	0	0
		Net Growth	-255	0	0	0
Total		New Clubs	6	2	6	5
		Charter Members	243	92	183	133
		New Members	1984	899	650	1086
		Drops	3225	1599	1311	1355
		Net Growth	-756	-466	-339	-16

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
16	New Jersey	New Clubs	0	1	0
		Charter Members	1	24	0
		New Members	14	24	13
		Drops	105	84	77
		Net Growth	-87	-32	-63
20	Bermuda New York	New Clubs	0	1	1
		Charter Members	2	28	23
		New Members	94	115	113
		Drops	320	213	205
		Net Growth	-219	-58	-62
22	Delaware District Of Columbia Maryland	New Clubs	0	0	1
		Charter Members	0	8	21
		New Members	20	26	31
		Drops	112	88	124
		Net Growth	-79	-51	-59
Total		New Clubs	0	2	2
		Charter Members	3	60	44
		New Members	128	165	157
		Drops	537	385	406
		Net Growth	-385	-141	-184

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
16	New Jersey	New Clubs	0	1	1
		Charter Members	2	24	23
		New Members	65	67	80
		Drops	152	117	122
		Net Growth	-76	-9	-16
20	Bermuda New York	New Clubs	1	4	2
		Charter Members	37	101	53
		New Members	321	233	380
		Drops	506	451	502
		Net Growth	-130	-98	-44
22	Delaware District Of Columbia Maryland	New Clubs	0	0	1
		Charter Members	0	10	21
		New Members	96	76	168
		Drops	250	172	211
		Net Growth	-124	-75	-6
Total		New Clubs	1	5	4
		Charter Members	39	135	97
		New Members	482	376	628
		Drops	908	740	835
		Net Growth	-330	-182	-66

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022
6	Colorado	New Clubs	1	0	0	1
		Charter Members	35	0	0	40
		New Members	117	128	73	112
		Drops	246	203	179	193
		Net Growth	-79	-54	-91	-14
17	Kansas	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	172	122	0	0
		Drops	336	236	0	0
		Net Growth	-140	-91	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	174	0	0	0
		Drops	204	0	0	0
		Net Growth	15	0	0	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	41	0	0	0
		Drops	50	0	0	0
		Net Growth	-7	0	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	4	2	0	0
		New Members	91	57	66	80
		Drops	174	144	158	149
		Net Growth	-73	-72	-82	-64
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	0	0	0
		Drops	106	0	0	0
		Net Growth	-67	0	0	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	44	34	24	37
		Drops	48	58	77	48
		Net Growth	-3	-22	-39	2
37	Montana	New Clubs	0	1	0	0
		Charter Members	0	20	0	0
		New Members	0	70	53	70
		Drops	0	81	58	93
		Net Growth	0	20	1	-13
Total		New Clubs	1	1	0	1
		Charter Members	42	22	0	40
		New Members	669	411	216	299
		Drops	1164	722	472	483
		Net Growth	-354	-219	-211	-89

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
6	Colorado	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	18	12	7
		Drops	64	51	43
		Net Growth	-46	-37	-35
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	17	0	0
		Drops	78	0	0
		Net Growth	-54	0	0
38	Nebraska	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	9	6	9
		Drops	48	39	21
		Net Growth	-31	-30	-12
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	3	1	16
		Drops	23	30	21
		Net Growth	-20	-27	-3
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	12	7	15
		Drops	10	10	18
		Net Growth	4	-3	0
Total		New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	59	26	47
		Drops	223	130	103
		Net Growth	-147	-97	-50

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
6	Colorado	New Clubs	0	0	1
		Charter Members	0	0	40
		New Members	51	31	60
		Drops	119	113	112
		Net Growth	-64	-77	6
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	68	0	0
		Drops	134	0	0
		Net Growth	-54	0	0
38	Nebraska	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	23	40	35
		Drops	95	82	84
		Net Growth	-64	-38	-48
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	26	11	25
		Drops	46	56	27
		Net Growth	-18	-43	1
37	Montana	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	39	36	49
		Drops	57	28	51
		Net Growth	8	11	1
Total		New Clubs	1	0	1
		Charter Members	21	0	40
		New Members	207	118	169
		Drops	451	279	274
		Net Growth	-192	-147	-40

MD Wise Analysis

MD	GMT Area	CA 1	2018-2019	2019-2020	2020-2021	2021-2022
4	California	New Clubs	4	0	0	0
		Charter Members	152	0	0	0
		New Members	1041	0	0	0
		Drops	1658	0	0	0
		Net Growth	-301	0	0	0
19	British Columbia Idaho Washington	New Clubs	1	0	0	0
		Charter Members	28	6	0	0
		New Members	207	257	0	0
		Drops	390	486	0	0
		Net Growth	-93	-160	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	0	0	0	155
		Drops	0	0	0	255
		Net Growth	0	0	0	-43
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	0	45	10	40
		Drops	0	48	51	60
		Net Growth	0	-1	-40	-12
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	5	0	0	0
		New Members	141	140	83	0
		Drops	225	252	245	0
		Net Growth	-46	-72	-112	0
39	Idaho Oregon	New Clubs	0	0	1	0
		Charter Members	0	2	24	0
		New Members	39	45	21	62
		Drops	106	108	97	103
		Net Growth	-65	-57	-40	-39
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	51
		Drops	0	0	0	55
		Net Growth	0	0	0	1
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	3	0	1	0
		New Members	137	0	97	0
		Drops	252	0	186	0
		Net Growth	-100	0	-82	0
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	72	0	0	0
		Drops	97	0	0	0
		Net Growth	-14	0	0	0
46	California Nevada	New Clubs	1	0	0	0
		Charter Members	22	0	0	3
		New Members	87	0	0	68
		Drops	105	0	0	107
		Net Growth	18	0	0	-21

			2018-2019	2019-2020	2020-2021	2021-2022
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	68	0	0	0
		Drops	78	0	0	0
		Net Growth	1	0	0	0
Total	New Clubs	6	0	1	0	
	Charter Members	210	9	25	5	
	New Members	1792	487	211	376	
	Drops	2911	894	579	580	
	Net Growth	-600	-290	-274	-114	

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
19	British Columbia Idaho Washington	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	43	0	0
		Drops	131	0	0
		Net Growth	-82	0	0
21	Arizona	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	35
		Drops	0	0	122
		Net Growth	0	0	-74
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	7	1	14
		Drops	13	16	27
		Net Growth	-6	-15	-13
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	22	16	0
		Drops	86	57	0
		Net Growth	-62	-34	0
39	Idaho Oregon	New Clubs	0	1	0
		Charter Members	0	24	0
		New Members	5	8	8
		Drops	54	57	31
		Net Growth	-48	-20	-23
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	14
		Drops	0	0	13
		Net Growth	0	0	1
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	14	0
		Drops	0	55	0
		Net Growth	0	-41	0
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	8
		Drops	0	0	46
		Net Growth	0	0	-36
Total		New Clubs	0	1	0
		Charter Members	0	24	0
		New Members	77	39	79
		Drops	284	185	239
		Net Growth	-198	-110	-145

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
19	British Columbia Idaho Washington	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	143	0	0
		Drops	278	0	0
		Net Growth	-105	0	0
21	Arizona	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	69
		Drops	0	0	165
		Net Growth	0	0	-71
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	23	1	25
		Drops	28	31	31
		Net Growth	-5	-30	-2
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	68	45	0
		Drops	134	128	0
		Net Growth	-64	-66	0
39	Idaho Oregon	New Clubs	0	1	0
		Charter Members	0	24	0
		New Members	16	13	27
		Drops	63	72	58
		Net Growth	-46	-27	-30
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	38
		Drops	0	0	35
		Net Growth	0	0	8
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	65	0
		Drops	0	130	0
		Net Growth	0	-62	0
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	24
		Drops	0	0	56
		Net Growth	0	0	-28
Total		New Clubs	0	1	0
		Charter Members	2	24	0
		New Members	250	124	183
		Drops	503	361	345
		Net Growth	-220	-185	-123

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
11	Michigan	New Clubs	1	1	0
		Charter Members	33	29	12
		New Members	321	301	497
		Drops	577	550	604
		Net Growth	-173	-181	26
13	Ohio	New Clubs	1	3	0
		Charter Members	33	85	6
		New Members	318	212	418
		Drops	526	625	563
		Net Growth	-142	-276	-93
25	Indiana	New Clubs	0	1	0
		Charter Members	0	34	5
		New Members	326	221	360
		Drops	429	538	580
		Net Growth	-62	-234	-167
Total		New Clubs	2	5	0
		Charter Members	66	148	23
		New Members	965	734	1275
		Drops	1532	1713	1747
		Net Growth	-377	-691	-234

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
11	Michigan	New Clubs	0	0	0
		Charter Members	6	3	4
		New Members	41	74	62
		Drops	204	184	173
		Net Growth	-152	-94	-104
13	Ohio	New Clubs	0	1	0
		Charter Members	1	27	0
		New Members	57	42	56
		Drops	100	153	136
		Net Growth	-39	-65	-73
25	Indiana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	43	39	32
		Drops	131	197	205
		Net Growth	-84	-141	-170
Total		New Clubs	0	1	0
		Charter Members	7	30	4
		New Members	141	155	150
		Drops	435	534	514
		Net Growth	-275	-300	-347

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
11	Michigan	New Clubs	1	1	0
		Charter Members	31	26	6
		New Members	175	185	229
		Drops	334	336	354
		Net Growth	-108	-104	-77
13	Ohio	New Clubs	0	3	0
		Charter Members	9	82	0
		New Members	160	114	215
		Drops	297	423	342
		Net Growth	-118	-192	-114
25	Indiana	New Clubs	0	0	0
		Charter Members	0	2	1
		New Members	168	111	161
		Drops	247	317	367
		Net Growth	-66	-178	-197
Total		New Clubs	1	4	0
		Charter Members	40	110	7
		New Members	503	410	605
		Drops	878	1076	1063
		Net Growth	-292	-474	-388

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
7	Arkansas	New Clubs	0	0	0
		Charter Members	32	0	1
		New Members	136	53	108
		Drops	206	160	218
		Net Growth	-24	-96	-88
9	Iowa	New Clubs	0	0	2
		Charter Members	2	1	42
		New Members	253	178	264
		Drops	400	393	432
		Net Growth	-124	-185	-85
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	159	218
		Drops	0	238	258
		Net Growth	0	-67	-18
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	270	190	322
		Drops	493	371	449
		Net Growth	-195	-155	-83
Total		New Clubs	0	0	2
		Charter Members	34	1	44
		New Members	659	580	912
		Drops	1099	1162	1357
		Net Growth	-343	-503	-274

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	15	10	12
		Drops	48	56	77
		Net Growth	-31	-46	-64
9	Iowa	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	33	26	36
		Drops	88	81	111
		Net Growth	-53	-50	-69
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	33	36
		Drops	0	98	94
		Net Growth	0	-64	-55
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	30	20	33
		Drops	161	127	93
		Net Growth	-129	-100	-55
Total		New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	78	89	117
		Drops	297	362	375
		Net Growth	-213	-260	-243

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	68	23	44
		Drops	105	91	129
		Net Growth	-34	-67	-79
9	Iowa	New Clubs	0	0	1
		Charter Members	0	0	21
		New Members	145	74	113
		Drops	249	208	227
		Net Growth	-98	-123	-65
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	86	134
		Drops	0	144	155
		Net Growth	0	-52	-12
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	97	70	151
		Drops	283	213	217
		Net Growth	-178	-133	-50
Total		New Clubs	0	0	1
		Charter Members	0	0	22
		New Members	310	253	442
		Drops	637	656	728
		Net Growth	-310	-375	-206

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
23	Connecticut	New Clubs	1	0	1
		Charter Members	31	9	20
		New Members	151	118	247
		Drops	254	258	263
		Net Growth	-62	-108	26
33	Massachusetts	New Clubs	1	1	0
		Charter Members	23	27	0
		New Members	232	107	247
		Drops	325	355	332
		Net Growth	-45	-171	-57
44	New Hampshire	New Clubs	0	0	0
		Charter Members	1	3	0
		New Members	76	86	104
		Drops	142	134	118
		Net Growth	-53	-36	-13
42	Rhode Island	New Clubs	0	0	0
		Charter Members	1	3	1
		New Members	42	26	14
		Drops	50	30	53
		Net Growth	-2	1	-33
45	New York Vermont	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	41	26	29
		Drops	57	50	55
		Net Growth	-4	-14	-23
41	Maine	New Clubs	1	0	0
		Charter Members	24	2	0
		New Members	61	30	74
		Drops	95	118	74
		Net Growth	-3	-76	9
Total		New Clubs	3	1	1
		Charter Members	82	44	21
		New Members	603	393	715
		Drops	923	945	895
		Net Growth	-169	-404	-91

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
23	Connecticut	New Clubs	0	0	0
		Charter Members	7	1	0
		New Members	23	25	33
		Drops	67	85	59
		Net Growth	-37	-57	-22
33	Massachusetts	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	29	18	57
		Drops	102	56	130
		Net Growth	-70	-36	-70
44	New Hampshire	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	8	24	17
		Drops	37	31	18
		Net Growth	-28	-5	-1
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	5	7	0
		Drops	33	8	29
		Net Growth	-27	-1	-28
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	4	2	6
		Drops	9	8	4
		Net Growth	-5	-6	2
41	Maine	New Clubs	0	0	0
		Charter Members	0	2	0
		New Members	7	5	12
		Drops	13	49	10
		Net Growth	-6	-42	4
Total		New Clubs	0	0	0
		Charter Members	7	3	0
		New Members	76	81	125
		Drops	261	237	250
		Net Growth	-173	-147	-115

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
23	Connecticut	New Clubs	1	0	1
		Charter Members	30	2	20
		New Members	81	76	131
		Drops	146	138	156
		Net Growth	-30	-54	2
33	Massachusetts	New Clubs	1	0	0
		Charter Members	21	2	0
		New Members	153	58	181
		Drops	191	172	204
		Net Growth	-11	-86	-10
44	New Hampshire	New Clubs	0	0	0
		Charter Members	0	3	0
		New Members	40	54	65
		Drops	83	69	58
		Net Growth	-40	-8	8
42	Rhode Island	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	26	17	7
		Drops	41	13	35
		Net Growth	-13	5	-27
45	New York Vermont	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	20	12	18
		Drops	44	13	24
		Net Growth	-21	-1	-5
41	Maine	New Clubs	1	0	0
		Charter Members	24	2	0
		New Members	34	22	49
		Drops	49	67	49
		Net Growth	12	-40	7
Total		New Clubs	3	0	1
		Charter Members	78	9	20
		New Members	354	239	451
		Drops	554	472	526
		Net Growth	-103	-184	-25

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0
		Charter Members	35	13	7
		New Members	121	107	126
		Drops	323	221	174
		Net Growth	-161	-94	-22
60	Various	New Clubs	0	0	0
		Charter Members	0	1	2
		New Members	98	178	117
		Drops	134	94	164
		Net Growth	-23	104	-30
Total		New Clubs	1	0	0
		Charter Members	35	14	9
		New Members	219	285	243
		Drops	457	315	338
		Net Growth	-184	10	-52

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	2	1	0
		New Members	26	58	27
		Drops	127	75	90
		Net Growth	-98	-13	-62
60	Various	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	22	61	20
		Drops	49	34	57
		Net Growth	-24	32	-36
Total		New Clubs	0	0	0
		Charter Members	2	1	1
		New Members	48	119	47
		Drops	176	109	147
		Net Growth	-122	19	-98

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	3	9	0
		New Members	93	92	79
		Drops	197	141	116
		Net Growth	-100	-37	-35
60	Various	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	57	136	88
		Drops	78	63	116
		Net Growth	-14	79	-22
Total		New Clubs	0	0	0
		Charter Members	3	9	1
		New Members	150	228	167
		Drops	275	204	232
		Net Growth	-114	42	-57

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
18	Georgia	New Clubs	0	4	2
		Charter Members	0	101	45
		New Members	185	177	217
		Drops	220	289	334
		Net Growth	-24	2	-38
31	North Carolina	New Clubs	0	1	0
		Charter Members	25	31	7
		New Members	186	130	209
		Drops	357	310	341
		Net Growth	-97	-123	-68
32	South Carolina	New Clubs	0	1	0
		Charter Members	1	29	1
		New Members	100	108	173
		Drops	247	223	200
		Net Growth	-131	-68	5
35	Aruba Bahamas Florida	New Clubs	0	3	2
		Charter Members	16	93	54
		New Members	286	376	394
		Drops	566	434	612
		Net Growth	-125	101	-90
Total		New Clubs	0	9	4
		Charter Members	42	254	107
		New Members	757	791	993
		Drops	1390	1256	1487
		Net Growth	-377	-88	-191

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
18	Georgia	New Clubs	0	3	0
		Charter Members	0	69	0
		New Members	21	39	21
		Drops	65	101	94
		Net Growth	-42	11	-71
31	North Carolina	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	21	30	36
		Drops	118	86	77
		Net Growth	-83	-52	-37
32	South Carolina	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	13	22	18
		Drops	87	53	31
		Net Growth	-71	-29	-11
35	Aruba Bahamas Florida	New Clubs	0	2	0
		Charter Members	0	64	1
		New Members	44	112	83
		Drops	188	187	306
		Net Growth	-127	0	-207
Total		New Clubs	0	5	0
		Charter Members	0	134	1
		New Members	99	203	158
		Drops	458	427	508
		Net Growth	-323	-70	-326

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
18	Georgia	New Clubs	0	4	1
		Charter Members	0	98	21
		New Members	108	99	93
		Drops	129	176	146
		Net Growth	-19	28	-8
31	North Carolina	New Clubs	0	1	0
		Charter Members	14	30	0
		New Members	80	62	100
		Drops	215	161	170
		Net Growth	-89	-62	-27
32	South Carolina	New Clubs	0	0	0
		Charter Members	0	5	1
		New Members	41	73	83
		Drops	132	116	84
		Net Growth	-84	-33	8
35	Aruba Bahamas Florida	New Clubs	0	2	0
		Charter Members	3	68	2
		New Members	147	183	218
		Drops	291	260	383
		Net Growth	-98	22	-133
Total		New Clubs	0	7	1
		Charter Members	17	201	24
		New Members	376	417	494
		Drops	767	713	783
		Net Growth	-290	-45	-160

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
12	Tennessee	New Clubs	0	1	2
		Charter Members	7	27	72
		New Members	168	200	253
		Drops	324	265	317
		Net Growth	-110	-20	27
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	83	57	72
		Drops	186	109	138
		Net Growth	-89	-45	-65
34	Alabama	New Clubs	0	2	0
		Charter Members	8	56	5
		New Members	125	145	154
		Drops	223	213	206
		Net Growth	-79	1	-33
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	4
		New Members	126	89	170
		Drops	242	208	235
		Net Growth	-102	-109	-43
Total		New Clubs	0	3	2
		Charter Members	15	84	81
		New Members	502	491	649
		Drops	975	795	896
		Net Growth	-380	-173	-114

December (Only) Results

MD	GMT Area	CA 1	Dec-19	Dec-20	Dec-21
12	Tennessee	New Clubs	0	0	1
		Charter Members	0	0	32
		New Members	7	65	10
		Drops	78	75	90
		Net Growth	-70	-8	-47
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	4	9	4
		Drops	99	35	14
		Net Growth	-94	-25	-10
34	Alabama	New Clubs	0	1	0
		Charter Members	0	23	0
		New Members	11	43	18
		Drops	78	57	32
		Net Growth	-67	12	-12
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	19	24	20
		Drops	87	74	63
		Net Growth	-67	-48	-40
Total		New Clubs	0	1	1
		Charter Members	0	23	33
		New Members	41	141	52
		Drops	342	241	199
		Net Growth	-298	-69	-109

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 2nd Qtr	2020-2021 2nd Qtr	2021-2022 2nd Qtr
12	Tennessee	New Clubs	0	0	1
		Charter Members	0	0	36
		New Members	50	136	116
		Drops	133	143	181
		Net Growth	-71	3	-20
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	24	29	30
		Drops	151	63	37
		Net Growth	-114	-32	-6
34	Alabama	New Clubs	0	1	0
		Charter Members	0	28	0
		New Members	57	110	67
		Drops	142	122	92
		Net Growth	-83	22	-20
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	58	52	68
		Drops	142	131	131
		Net Growth	-75	-74	-54
Total		New Clubs	0	1	1
		Charter Members	0	28	37
		New Members	189	327	281
		Drops	568	459	441
		Net Growth	-343	-81	-100

MD Wise Analysis

MD	GMT Area	CA 1	2021-2022
19	British Columbia Idaho Washington	New Clubs	1
		Charter Members	22
		New Members	324
		Drops	424
		Net Growth	-27
Total		New Clubs	1
		Charter Members	22
		New Members	324
		Drops	424
		Net Growth	-27

December (Only) Results

MD	GMT Area	CA 1	Dec-21
19	British Columbia Idaho Washington	New Clubs Charter Members New Members Drops Net Growth	1 20 36 129 -69
Total		New Clubs Charter Members New Members Drops Net Growth	1 20 36 129 -69

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2021-2022 2nd Qtr
19	British Columbia Idaho Washington	New Clubs Charter Members New Members Drops Net Growth	1 20 169 263 -55
Total		New Clubs Charter Members New Members Drops Net Growth	1 20 169 263 -55

MD Wise Analysis

MD	GMT Area	CA 1	2021-2022
N	Maine	New Clubs	0
		Charter Members	0
		New Members	3
		Drops	14
		Net Growth	-10
Total		New Clubs	0
		Charter Members	0
		New Members	3
		Drops	14
		Net Growth	-10

December (Only) Results

MD	GMT Area	CA 1	Dec-21
N	Maine	New Clubs	0
		Charter Members	0
		New Members	0
		Drops	6
		Net Growth	-6
Total		New Clubs	0
		Charter Members	0
		New Members	0
		Drops	6
		Net Growth	-6

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2021-2022 2nd Qtr
N	Maine	New Clubs Charter Members New Members Drops Net Growth	0 0 0 6 -6
Total		New Clubs Charter Members New Members Drops Net Growth	0 0 0 6 -6

